



*Quastilo Exclusives*  
**PARTNERS**



# WORKING TOGETHER

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## THE RIGHT PARTNER

Recommending your clients to a Provider not knowing if they will get a top-notch service or treated fairly, it's a bit of a worrying situation, especially if you are client-centric oriented that deeply cares about building long term relationships with its clients. Here at Quastilo, we make sure that your clients will get properly cared and that only fair and winning conditions will be on the table for them to consider.

As a new Partner, rely and feel confident with us; we have a very competent Team and we can assure you that every Quastilo Sales Agent is fully capable, well trained, equipped and always alert, having great knowledge of the market as well as excellent communicative skills and will make the best use of the probability of turning your lead into a successful deal.

## GET IN TOUCH

Working together with Quastilo Properties is always an easy and transparent procedure. The first thing you need to do is to express your interest to become our trusted Partner by calling us at **+357 25 260 708** or by sending us an email to [info@quastilo.com](mailto:info@quastilo.com) and one of our Relationship Managers will respond to your request asap.

As a second step, a meeting will be arranged and followed either physically, either online, for setting up the groundwork and for introducing ourselves to each other. At the meeting that will take place we will present to you our property portfolio as well as the line of the various services we provide followed by an inspection tour to a selection of projects and properties that we represent.

Once introduction and presentation is completed we will enter into a contractual agreement by signing a Partnership Agreement that will set the basis of our work together. We will then give you access to our Partner Area where all information and materials of all the properties we represent can be found, for you to be able to contact and successfully engage your clients.

## REGISTER A CLIENT

Following a successful introduction, presentation and agreement binding, you can now freely register and connect your clients with us, starting by sending us an email at [sales@quastilo.com](mailto:sales@quastilo.com)

There are two ways to register a client. The first option is called **Preliminary Registration** and by sending us an email with your client's name and surname using encoded contact information, you are enabling our Sales Administrator to check our database of clients and to further on preliminary confirm the registration, given that the client is not already register to us with another Partner. In case the registration will be preliminary accepted a Sales Agent will be appointed and will get in touch with you by providing relevant options according to the client's request.

The second option is called **Final Registration**, so here, you initially provide us with your client's name and surname with encoded contact details, as above, for us to confirm the Preliminary Registration, and once confirmed, you will then provide us with the client's full contact details and give us the permission to contact the client directly for further arranging a meeting or a viewing. Once the meeting will be completed, you will receive an email confirming the Final Registration of your client.



Q is the initial letter of our brand name QUASTILO that derives from the Latin word “quid style”, meaning “what a style/design/method/approach”, a phrase that comes to life through each property we represent.

#### **CONTACT**

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Mail: [info@quastilo.com](mailto:info@quastilo.com) | [sales@quastilo.com](mailto:sales@quastilo.com)

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